

**Project Development Manager**  
(Russian speaker, Solar energy)

**Full-time Position**  
**Dubai, UAE**

### **About the Opportunity:**

**The Project Development Manager oversees the planning, permitting and implementation of photovoltaic projects. He/she will be overlooking the entire project permitting, contractual, financial and technical aspects, ensuring that the project reaches a ready to build and bankable status.**

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### **Purpose:**

Phanes Group is currently realizing and developing PV projects in MENA, Central Asia and Sub-Saharan Africa. Project development at Phanes Group starts from the very beginning (potential project identification) or from ready to build completion for third party projects.

The Project Development Manager will coordinate/manage local project developers located in Sub-Saharan African and Central Asian countries, ensuring cost and time efficient project development. Upon financial and technical close of the projects he/she will handover transfers the project to project management for execution and ensures the support of the team during project construction.

### **Primary Duties and Responsibilities:**

The Project Development Manager has a range of duties as listed but not limited to the following:

#### **Project Development**

- Identify potential projects;
- Assess third party projects coming from business development;
- Determine the resources required to develop the project and / or tender;
- Act as Project Manager and manage the whole development process including all permitting and licensing;
- Procure and manage third party consultants for technical, environmental and social studies;
- Contribute to contract negotiations, including PPA, Connection Agreement, EPC and O&M contracts;
- Review structured financial models and provide inputs;
- Liaise with the different stakeholders of the project (clients, contractors, local authorities, etc.);

#### **Project Implementation**

- Develop forms and records to document project activities;
- Set up structures to ensure that all project information is documented and secured;
- Monitor the progress of the project development and make adjustments as necessary to ensure the successful completion of the project;
- Establish a communication framework to update stakeholders both internally and externally;
- Deliver status reports on the project for management and other stakeholders;
- Prepare and monitor project budgets;
- Available to frequent business trips to Eastern Europe, Central Asia and Sub-Saharan Africa.

## Project Development Manager

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### Qualification

- Degree in engineering (Electrical/Civil/Mechanical) or in Business;
- 3 years of relevant work experience;
- Project development background;
- Understanding of project financing;
- **Experience in solar energy markets is mandatory;**
- **Proficiency in Russian and English is a must.**

### Personal Characteristics

The Project Development Manager should demonstrate competence in some or all of the following:

- Effective and decisive communicator;
- Foster teamwork cooperatively and effectively with others to set goals, resolve problems;
- Positively influence the project team and demonstrate leadership;
- Assess situations to determine risks and make clear decisions.

### About Phanes Group

Phanes Group is an international solar energy developer, investment and asset manager, strategically headquartered in Dubai with a local footprint in sub-Saharan Africa, through its office in Nigeria, the region's largest economy. Cumulatively, the company's global clean power contribution is in excess of 70 MW, with a further 1.5 GW in the pipeline – including 227.5 MW of grid connected PV solar in Nigeria across three different projects. The first of the three Nigerian projects, in the Sokoto region, is backed by one of the Nigerian government's 14 PPAs. In addition, the group is developing off-grid solar solutions to ensure communities across the region have access to a stable and clean energy supply.

Established in 2012, Phanes Group's integrated approach, combining financial and engineering expertise, enables the company to deliver end-to-end solar energy solutions. The group has a growing portfolio of solar investments and developments spanning multiple geographies with a distinct focus on emerging markets, especially "MENA plus" (Middle East, North Africa, Central Asia) and sub-Saharan Africa. In the Middle East, Phanes Group is delivering the region's largest distributed solar project (DP World Solar Program) and completed phase I (33.4 MW) of the largest solar project in the Caribbean (Monte Plata).