

Senior Project Development Manager

Full-time Position
Dubai, UAE

About the Opportunity:

The Senior Project Development Manager oversees the planning, permitting and implementation of photovoltaic projects. He/she will be overlooking the entire project permitting, contractual, financial and technical aspects, ensuring that the project reaches a ready to build and bankable status.

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Purpose:

Phanes Group is currently realizing and developing PV projects in MENA, Central Asia and Sub-Saharan Africa. Project development at Phanes Group starts from the very beginning (potential project identification) or from ready to build completion for third party projects.

The Senior Project Development Manager will coordinate/manage local project developers located in Sub-Saharan African and Central Asian countries, ensuring cost and time efficient project development. Upon financial and technical close of the projects he/she will handover transfers the project to project management for execution and ensures the support of the team during project construction.

Primary Duties and Responsibilities:

The Senior Project Development Manager has a range of duties as listed but not limited to the following:

Project Development

- Define the commercial, regional and technical objectives of the projects with the senior management and investors;
- Identify potential projects;
- Assess third party projects coming from business development;
- Determine the resources required to develop the project;
- Manage the initial layout and component selection of the project;
- Take care of the relevant permitting process;
- Initiate and control third party expertise and consultancy services;
- Draft request for quotations and initiate supplier/contractor selection;
- Contribute to contract negotiations, including PPA, Connection Agreement, EPC and O&M contracts;
- Review initial construction plan and schedules;
- Review structured financial models and provide inputs;
- Organize and manage the project development team according to the policies and practices of the company;
- Contract qualified external consultants for the project if applicable;
- Liaise with the different stakeholders of the project (clients, contractors, local authorities, etc.);
- Support business and project execution team.

Project Implementation

- Develop forms and records to document project activities;
- Set up structures to ensure that all project information is documented and secured;

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- Monitor the progress of the project development and make adjustments as necessary to ensure the successful completion of the project;
- Establish a communication schedule to update stakeholders including appropriate staff in the organization on the progress of the project;
- Review the quality of the work completed with the project team on a regular basis to ensure that it meets the project standards;
- Deliver status reports on the project for management and sponsors;
- Communicate with sponsors as outlined in funding agreements;
- Monitor and approve all budgeted project expenditures;
- Available to frequent business trips to Sub-Saharan or Central Asian countries.

Qualification

- Degree in engineering (Electrical/Civil/Mechanical) or in Business;
- 10 years of relevant work experience;
- Project management background;
- Understanding and experience in project financing;
- **Experience in solar energy markets is mandatory;**
- **Proficiency in English; French or Russian language is a must.**

Personal Characteristics

The Senior Project Development Manager should demonstrate competence in some or all of the following:

- Effective and decisive communicator;
- Foster teamwork cooperatively and effectively with others to set goals, resolve problems;
- Positively influence the project team and demonstrate leadership;
- Assess situations to determine risks and make clear decisions.

About Phanes Group

Phanes Group is an international solar energy developer, investment and asset manager, strategically headquartered in Dubai with a local footprint in sub-Saharan Africa, through its office in Nigeria, the region's largest economy. Cumulatively, the company's global clean power contribution is in excess of 70 MW, with a further 1.5 GW in the pipeline – including 227.5 MW of grid connected PV solar in Nigeria across three different projects. The first of the three Nigerian projects, in the Sokoto region, is backed by one of the Nigerian government's 14 PPAs. In addition, the group is developing off-grid solar solutions to ensure communities across the region have access to a stable and clean energy supply.