

Senior Project Development Manager

Full-time position
Dubai, UAE

About the opportunity:

The Senior Project Development Manager will oversee the planning, permitting and implementation of photovoltaic projects. They will be overlooking multiple entire projects with contractual, financial and technical aspects, ensuring that the projects reach a ready-to-build and bankable status within timelines.

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Primary duties and responsibilities:

The Senior Project Development Manager will be responsible for, but not limited, to the following duties:

Project development

- Define the commercial, regional and technical objectives of the projects with senior management and investors;
- Identify potential projects in line with company objectives;
- Assess third party projects communicated by Business Development department;
- Determine resources required for development of projects;
- Manage initial layout and component selection of projects;
- Take care of all relevant permitting processes;
- Initiate and control third party expertise and consultancy services;
- Draft requests for quotations and initiate supplier/contractor selection;
- Contribute to contract negotiations, including PPA's, Connection Agreements, EPC and O&M contracts;
- Review and comment on initial construction plans and schedules;
- Review structured financial models and provide inputs;
- Organize and manage Project Development team according to company policies and practices;
- Review and contract qualified external consultants for projects where applicable;
- Liaise with stakeholders of projects e.g clients, contractors and local authorities etc.;
- Work on international tenders, undertaking a bid manager role for the department;
- Support Business and Project Execution teams.

Project implementation

- Develop forms and records to document project activities;
- Set up structures to ensure that all project information is documented and secured;
- Monitor the progress of projects development and make adjustments, as necessary, to ensure successful project completion;
- Establish a communication schedule to update stakeholders, including appropriate staff in the organization, on the progress of each project;
- Regularly review the quality of work completed with the project team to ensure that project standards are met;
- Deliver status reports on projects for senior management and sponsors;
- Communicate with sponsors as outlined within funding agreements;
- Monitor and approve all budgeted project expenditures;
- Travel frequently for business trips to Sub-Saharan Africa or Central Asian countries.

Qualifications

- Degree in Engineering (Electrical/Civil/Mechanical) or in Business;
- 8-10 years of relevant work experience;
- Project management background;
- Understanding and experience in project financing;
- **Experience in solar energy markets is mandatory;**
- **Proficiency in English; French language is a must.**

Personal characteristics

The Senior Project Development Manager should demonstrate competence in the following:

- Be an effective and decisive communicator;
- Foster teamwork cooperatively and effectively to set goals and resolve problems;
- Positively influence the project team and demonstrate leadership;
- Assess situations to determine risks and make clear decisions.